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Today

- Language and communication
- Barriers and distortions
- Framing ideas for sharing
- Project success and stakeholder expectations
- Informed consent



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Language and communication

- How can you be sure that what you say (or write) is understood by the receiver?
- Even when we speak the same language
 - English in USA, Australia, UK
- Translations
 - 'stakeholder'
- Pictures and drawings



Barriers and distortions

- Perception and `reality'
- Culture
 - National, professional, generational
- Gender
 - 'rapport' and 'report'
- Personal behaviors and preferences

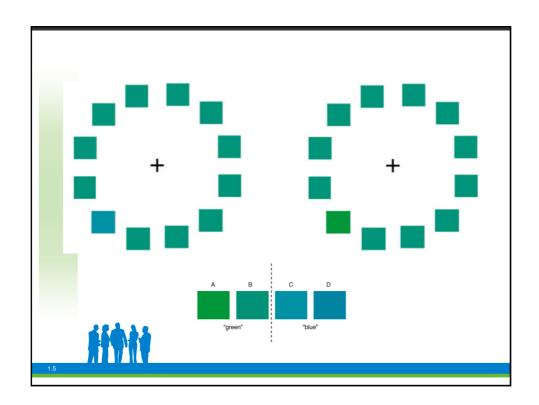


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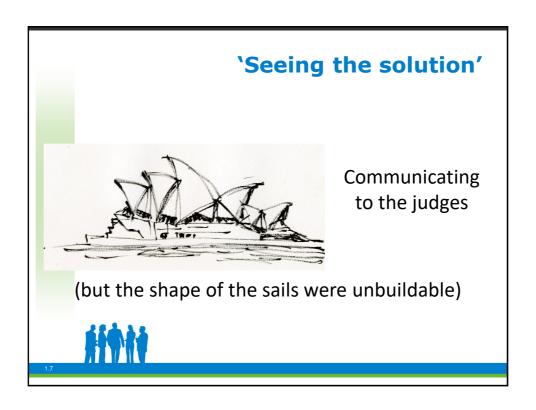
Framing ideas for sharing

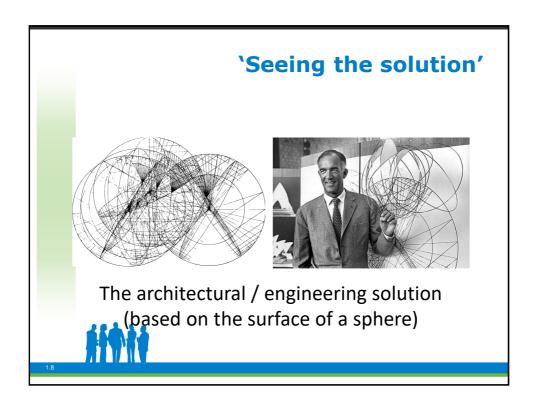
- What people 'see' is what their language enables them to see
- Creating ideas and ways to share them
 - Especially when the knowledge, culture and background is different
- Common language is essential for effective communication: 'pictures'







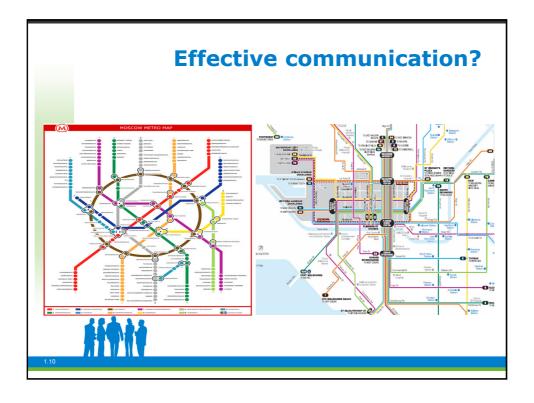
















Success and stakeholder expectations

- Project success
 - solving problems
 - delivering (to the customer and other stakeholders)
 - Approvals and agreements for collaboration at regular intervals
- HOW DO YOU EXPLAIN THE CONCEPTS TO THE UNTRAINED?



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'Personalise' Framing and checking for understanding





Informed consent

- Common understanding within professional group
- Frame abstract concepts for broader understanding of stakeholders
- Without 'informed consent' probability of perceptions of failure when stakeholder expectations have not been met
 - They did not get what they thought they would get!!



1.13

Conclusion

- Language and communication
- Barriers and distortions
- Framing ideas for sharing
- Project success and stakeholder expectations
- Informed consent



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Questions?

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